

● GAVIN COYLE

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International C-Level Executive and Board Advisor with over 25 years of experience holding leadership and consulting positions. Results-oriented, decisive leader with proven success in strategic positioning for multimillion-euro operations across safety consultancy, safety products, recruitment, training services, international business development, and strategic business planning. Track record of increasing sales, improving operations & safety, compliance and growing bottom line while spearheading operational improvements to drive productivity.

Career Highlights:

- Board member of the Irish Chapter of EO Ireland and a member of IOSH, The Corporate Governance Institute, and the Recruitment Industry Federation
- Managing own successful international company, with multiple large-scale clients on diverse and challenging projects in Ireland the UK, Europe & the Middle East
- Built an award-winning online jobs portal which connects safety jobseekers with employers
- Won international multimillion-euro framework tenders for a major wind energy manufacturing giant, offering safety consultancy, safety products and training services, large energy companies, such as ESB & Energia, as well as others in the Utilities, Oil & Gas, Wind Energy, Power Generation and Construction industries
- Won the SME Awards 2015 New & Innovative Solutions Award with the thesis *Safety Awareness within a cleanroom environment*, an award of innovation with WSHAsia & works closely with Enterprise Ireland offices in Dublin, London, AUSNZ

Areas of Expertise:

- Management Consulting
- Business Development
- Contract Negotiation & Strategic Alliances
- Risk & Compliance
- Governance Team
- Executive Leadership
- Innovation & Digital Transformation
- Profitability & Cost Analysis
- Project Management
- Health & Safety
- Human Resources & Recruitment Management
- Process Improvement

PROFESSIONAL EXPERIENCE

CEO, Coyle Group (Management Consulting Firm) – Dublin, Ireland

Jun/2011 – Present

- Responsible for setting up a highly successful international company with offices in the UK, Ireland and Abu Dhabi providing management consultancy across safety and compliance, recruitment and safety products
- Providing leadership for clients, working directly with business leaders at board level, C-Suite, Executives in regard to due diligence, corporate governance, risk and compliance and third-party risk management
- Overseeing multimillion-euro operations, ensuring the consistent growth and stability of the business with annual strategy & performance plans
- Managing a portfolio of clients with large energy industry giants such as ESB & Energia, among others in the Utilities, Oil & Gas, Wind Energy, Power Generation and Construction industries
- Driving sales, revenue and profits by using a tailored customer delivery plan and implementing technology, innovation, resourcing and consulting operations
- Building & managing high performance contract safety professionals to deliver projects for clients
- Developing and implementing digital transformation solutions with high impact and high-performance individuals to deliver exceptional results for clients
- Contributing to speaking events, blogs, radio and industry forums relating to work productivity, risk and compliance, leadership, future of work and entrepreneurship
- Supporting non-profit organisations and regularly contributing to major incident emergency response situations such as natural disasters and search and rescue

Key Achievements:

- Won International multimillion-euro framework tenders for major wind energy manufacturing giants, such as Vestas and Energia, among other clients, by leading a high-performance team, managing consulting, risk & compliance strategies, resourcing, as well as governance related audits and gap analyses
- Successfully led an international expansion effort for Wind Operations and Data Centre projects

- Lead a risk and compliance management consultancy team to decommission one of Ireland's leading mine operations [Lisheen Mines], which was a major success with no incidents, violations, breaches or environmental impacts
- Successfully conducted a Middle East consortium including Tanmia, Absher, Ministry of Presidential Affairs & ICPTS to deliver a software education project for local Emiratis in the UAE

Founder, SafetyJobs.io – Dublin, Ireland

Jan/2018 – Present

- Responsible for developing high quality business strategies and plans, having launched the first and award-winning online jobs portal that connects job seekers with employers seeking health, safety, environmental and quality (HSEQ) professionals

Co-Owner, Coyle Holland Safety & Training – Dublin, Ireland

Jan/2006 – May/2011

- Responsible for setting out strategies by working closely with all the clients in various sectors (Governments, Banking, Wind Energy, Oil and Gas, Mining, Construction), while providing safety consultancy on products and training services
- Led projects across mainland Europe, operating from offices in London and Dublin, being responsible for the strategy and business development
- Negotiated contract awards with companies such as JP Morgan, BAM international, Vestas Wind Energy, Airtricity, Boliden Tara Mines, ESB international, Murphy International
- Managed the products Division, worked closely with partner manufacturers Honeywell, MSA and Scott on products such as breathing apparatus, gas detection, F1 Fire helmets and general PPE

SHEQ Manager IRL & UK, Ardmac Ltd – Dublin, Ireland

Dec/2004 – Jan/2006

- Managed safety projects, developed and implemented a group safety management system for the companies' cleanroom & interior fit out contracts
- Covered all operations in Ireland, the UK & Europe, with clients in the data centres, banking, pharma, retail, IT, Blue-chip, life sciences, biotech, manufacturing, government sectors

Group Health & Safety Manager, Dandara Ltd Group – Isle of Man, United Kingdom

Jan/2003 – Dec/2004

- Managed the overall Health & Safety operations in regard to all new build construction projects, including domestic & commercial
- Developed and implemented a safety management system to ensure all projects were in compliance with local and best practice requirements for new build construction works
- Reviewed & Audited sites to ensure compliance, reporting to the board of Directors

SHEQ Manager, Ardmac Ltd – Dublin, Ireland

Jan/1996 – Jan/2003

Office Administrator, T Coyle & Sons – Dublin, Ireland

Jan/1992 – Dec/1995

EDUCATION

NFQ Level 7 Diploma in Corporate Governance, The Corporate Governance institute – Ireland (2020 - 2021)

Master in Business Studies [MBS] in Safety, Dublin City University – Ireland (2001 – 2004)

Certificate in Law, Dublin Institute of Technology – Ireland (1999 – 2000)

Certificate in Health and Safety, University College Dublin – Ireland (1997 - 1998)

GENERAL SKILLS & PUBLICATIONS

Languages Skills: English: Native Speaker | **Computer Skills:** Ms Office, SafetyCulture, PowerBI, Qualtrics, Microsoft dynamics, ZohoCRM, HubSpot, Bullhorn, Slack, Trello, Upwork, AutomateScale, Invision

Published articles: In Praise of Riggers - Health and Safety International (hsmagazine.com) and Addressing the OHS Gender Divide - Health and Safety International (hsmagazine.com)

HOBBIES & INTERESTS

Hobbies: Gaelic Football – Managed an Adult Gaelic football team to a major championship win – Rugby, Soccer, meditation, mindfulness, reading, as well as supporting local sports and community activities.

Interests: Passionate about ethical business, diversity, inclusion, equality and family

REFERENCE AVAILABLE UPON REQUEST